# Frostrow C A P I T A L

# Menhaden

# Menhaden Capital PLC

## Information as at 30 June 2018

#### **Investment Objective**

Menhaden Capital PLC (the "Company") seeks to generate long-term shareholder returns, predominantly in the form of capital growth, by investing in businesses and opportunities, irrespective of their size, location or stage of development, delivering or benefiting from the efficient use of energy and resources. Whilst the intention is to pursue an active, non-benchmarked total return strategy, the Company will be cognisant of the positioning of its portfolio against the MSCI World Index (Total Return, Sterling adjusted).

## 10 Largest Holdings at 30 June 2018 (% of total assets)

Name	Total
X-ELIO *	18.6
Airbus	10.9
Safran	9.5
Alphabet	7.8
Infigen Energy	5.2
Calvin Capital **	4.7
Brookfield Renewable Energy	4.0
Terraform Power	3.9
Ocean Wilsons	3.3
Atlantica Yield	3.2
Total	71.1
*investment made through Helios Co-Invest LP	

\*\*investment made through KKR Evergreen Co-Invest II LP

#### Commentary

During June, the Company's net asset value ('NAV') per share was down 1.0%, the share price was unchanged, while the MSCI World Index (total return, sterling adjusted) was up 0.7%.

**Airbus** was the biggest contributor, gaining 3.6%, which added 0.4% to our NAV. **Alphabet** also performed strongly, gaining 3.3% and adding 0.2% to our NAV.

The biggest detractor during the month was Australian wind power developer/ operator **Infigen**, which declined by 13.1%, costing us 0.8% of NAV. The decline of the Australian dollar, combined with continued uncertainty around renewables policy in Australia were factors underlying the poor share price performance of Infigen during the month.

German wind turbine manufacturer **Senvion** declined by 12.9%, costing us 0.4% of NAV. Major wind turbine manufacturers Vestas and Siemens Gamesa have also been weak since May, so Senvion's share price decline can be in part be attributed to industry-related factors, and particularly to ongoing cost deflation and consequent pressure on margins. Moreover, the company replaced the CEO with the CFO and that this has brought additional uncertainty at an already challenging time.

The commentary continues on page 2.

Any opinions on individual stocks are those of the Company's Portfolio Manager and no reliance should be given on any such views. Any research in this document has been procured and may have been acted upon by Menhaden for its own purposes. The results are being made available to you only incidentally. The views expressed herein do not constitute investment or any other advice and are subject to change. They do not necessarily reflect the views of Frostrow Capital LLP and no assurances are made as to their accuracy.

## **Risk Warnings**

This document is for information purposes only and does not constitute an offer or invitation to purchase shares in the Company and has not been prepared in connection with any such offer or invitation. Before investing in the Company, or any other investment product, you should satisfy yourself as to its suitability and the risks involved, and you may wish to consult a financial adviser.

Any return you receive depends on future market performance and is uncertain. The Company does not seek any protection from future market performance so you could lose some or all of your investment. Shares of the Company are bought and sold on the London Stock Exchange. The price you pay or receive, like other listed shares, is determined by supply and demand and may be at a discount or premium to the underlying net asset value of the Company. Usually, at any given time, the price you pay for a share will be higher than the price you could sell it. For further information on the principal risks the Company is exposed to please refer to the Company's Annual Report or Investor Disclosure Document available at www.menhaden.com.

The Company, currently, deploys leverage using currency forwards. These are designed to, partially, protect/hedge the NAV from unfavourable movements in foreign exchange rates by reducing the Company's exposure to foreign currencies. The Company can borrow, but does not currently.

#### www.menhaden.com

#### **Portfolio Manager Profile**

Portfolio management services are provided by Menhaden Capital Management LLP ('Menhaden'). Three of the partners of Menhaden, Ben Goldsmith, Luciano Suana and Graham Thomas, form the Investment Committee, which makes all investment and divestment decisions in respect of the Company. Their investment philosophy is to assess all investment opportunities through a value lens, with the aim of acquiring investments with low downside risk, backed by identifiable assets and cash flows, at attractive valuations. The team seeks to invest with a long-term perspective and with high conviction. Menhaden is authorised and regulated by the Financial Conduct Authority.

#### **Biographies**

Graham Thomas is the non-executive chairman of the Investment Committee. Graham is the Chief Executive of Stage Capital, a private equity firm backed by Goldman Sachs Asset Management and Glendower Capital. Before Stage Capital, he chaired RIT Capital Partners plc's Executive Committee and was a member of its investment committee with responsibility for its private investments. Previously he held senior roles at Standard Bank Group, and was a partner at MidOcean Partners, having started his career at Goldman Sachs in London. Graham also serves on the investment committee of Apis Partners.

Ben Goldsmith is the Chief Executive Officer of Menhaden. Before co-founding Menhaden, Ben co-founded the WHEB group, one of Europe's leading energy and resource-focused fund investment businesses. Ben is a director of Cavamont Holdings, the Goldsmith family's investment holding vehicle and also chairs the UK Conservative Environment Network.

Luciano Suana is an investment manager at Menhaden. Before joining Menhaden, Luciano was a Director for Barclays Capital in the Capital Markets division where he ran the credit trading operations for Brazil out of São Paulo. Before Barclays, Luciano was a Director at Dresdner Kleinwort in London. There he focused mainly on Infrastructure, Utilities and Real Estate assets as head of the Illiquids Credit group.

Jessica Kaur is a Research Analyst at Menhaden. Before joining Menhaden, Jessica was an Associate Director at UBS in the Research division, where she was a covering analyst in the UK Midcap team. Before UBS, Jessica was a Research Analyst in the Capital Goods team at Goldman Sachs.

Edward Pybus is a Research Analyst at Menhaden. Before joining Menhaden, Edward was an Analyst at Exane BNP Paribas in the Research division, where he was a member of the Oil & Gas team and covered European integrated oil companies. Edward is a CFA Charterholder and qualified as a Chartered Accountant at Deloitte.

#### **Investment Policy**

The Company's investment objective is pursued through constructing a conviction-driven portfolio consisting primarily of direct listed and unlisted holdings across different asset classes and geographies. The Company invests, either directly or through external funds, in a portfolio that is comprised of three main allocations: listed equity; yield assets; and special situations. The flexibility to invest across asset classes affords the Company two main benefits: 1) It enables construction of a portfolio based on an assessment of market cycles; and 2) It enables investment in all opportunities which benefit from the investment theme. It is expected the portfolio will comprise approximately 20 to 25 positions. Typically, the portfolio will not comprise fewer than 20 positions or more than 50 positions. For these purposes, an investment in an external fund is treated as one position.

The portfolio will be predominantly focused on investments in developed markets, though if opportunities that present an attractive risk and reward profile are available in emerging markets then these may also be pursued. While many of the companies forming the portfolio are headquartered in the UK, USA or Europe, it should be noted that many of those companies are global in nature so their reporting currency may not reflect their actual geographic or currency exposures. Subject at all times to any applicable investment restrictions contained in the Listing Rules, the Company will not make an investment if it would cause a breach of any of the following limits at the point of investment: 1) no more than 20% of the Company's gross assets may be invested, directly or indirectly through external funds, in the securities of any single entity; and, 2) no more than 20% of the Company's gross assets

#### Menhaden Capital PLC conducts its affairs so that its shares can be recommended by independent financial advisers ("IFAs") to retail private investors. The shares are excluded from the Financial Conduct Authority's ("FCA's") restrictions which apply to non-mainstream investment products because they are shares in a UK-listed investment trust.

# Asset Allocation Breakdown as at 30 June 2018 (%)

Asset	Total
Public equities	49.3
Private investments	28.2
Yield investments	11.3
Liquidity	11.2
Total	100.0
Source: All portfolio information sourced from Frostrow Capital LLP	

# Geographic Breakdown as at 30 June 2018 (%)

Asset	Total
Europe	41.8
US	25.3
Asia	5.6
UK	4.7
Emerging Markets	4.2
Unquoted UK LPs	4.1
Canada	3.1
Liquidity	11.2
Total	100.0

Source: All portfolio information sourced from Frostrow Capital LLP. Geographic classification based on location of primary economic activity.

# **Standardised Discrete Performance (%)**

Percentage Growth	1 month	YTD	1 Year	Since Inception*
NAV	-1.0	-0.3	+4.9	-5.9
Share Price	0.0	+4.0	+8.8	-28.8
Index ^	+0.7	+2.9	+9.3	+48.2

Past performance is not a guide to future performance. The value of investments and the income from them may fall as well as rise and is not guaranteed. An investor may receive back less than the original amount invested.

#### Source: Morningstar/Frostrow.

^ MSCI World Index (Total Return, Sterling adjusted). The Company pursues an active, non-benchmarked strategy but is cognisant of the positioning and returns of its portfolio against the MSCI World Index. \*NAV performance calculated after IPO costs. Share price returns based on issue price of 100p.

# Commentary

#### Continued from page 1..

In June we initiated positions in Union Pacific and Canadian Pacific Railways. Rail is substantially the most fuel efficient onshore form of transport. Both of these rail freight leaders are uniquely positioned to benefit from continued strong growth in the US, and from current bottlenecks in the trucking sector.

Private solar asset developer/ operator X-Elio, which represents our largest position, successfully completed the sale of a 186MW portfolio of operating and under-construction solar assets in Japan to the Development Bank of Japan and Tokyu Land. The enterprise value of the deal was \$720 million, and the equity proceeds to X-Elio (net of all transaction expenses) was \$241 million. X-Elio plans on retaining the sale proceeds in the company to fund the construction of its secured tariff pipeline of projects in Mexico, Spain and Japan. The valuation of X-Elio is unchanged as at the end of June.

# **Fast Facts**

AIC Sector	Environmental	
Launch Date	31 July 2015	
Annual Management Fee (payable by the Company): Portfolio Management Fee 1.25% p/a on first £150m of AUM, 1.0% thereafter; AIFM Fee 0.225% p/a up to £150m, 0.20% p/a thereafter up to £500m, 0.175% in excess of £500m		
Performance fee	See Prospectus for details	
Ongoing charges*	2.1%	
Continuation Vote	At AGM in 2020; every 5	
	years	

Year / Half Year	31 December / 30 June	
Capital Structure	80,000,001 Ordinary Shares of 1p	
*Calculated at the financial year-end, includes management fees		
and all other operating expenses.		

## **Trust Characteristics**

Number of Ho	Idings			19
Total Net Asse	ets (£m)	1		£73.5m
Market Capitalisation (£m) £57.		£57.0m		
Dividend Policy Target 2% per annum divide		dividend		
	yield once the Company's assets		's assets	
are substantially invested				
Gearing (AIC basis) * 0		0%		
Leverage**:	Gross			124.7%
	Commi	tment		99.6%
Share Price (p	)			71.25
NAV (p)				91.86
(Discount) / Pr	remium			(22.4%)
* Calculated as he	orrowinas	/ hv Net Assets		

Iculated as borrowings / by N

\*\* Calculated as exposures (as defined in the AIFMD) / Net Assets. The Gross method takes the absolute exposure of all instruments, including hedging arrangements, whilst the commitment method takes the net exposure. The Board has set a maximum leverage level of 200% under the gross method and 120% under the commitment method.

# Codes

Sedol	BZ0XWD0
ISIN	GB00BZ0XWD04
Legal Entity Identifier	2138004NTCUZTHFWXS17
Bloomberg	MHN LN
Epic	MHN

# How to Contact Us

**Frostrow Capital LLP** 25 Southampton Buildings, London, WC2A 1AL Tel.: 0203 0084910 Fax: 0203 0438889 Website: www.frostrow.com Email: info@frostrow.com

This financial promotion is issued by Frostrow Capital LLP which is authorised and regulated by the Financial Conduct Authority ("FCA").

#### **Important Information**

Menhaden Capital PLC (the Company) is a public limited company whose shares are premium listed on the London Stock Exchange (LSE) and is registered with HMRC as an investment trust.

The Company has an indeterminate life although shareholders consider and vote on the continuation of the Company every five years (the next such vote will be held in 2020).

The Company may, but does not currently, borrow to purchase investments. Borrowing could potentially magnify any gains or losses made by the Company.

