



Information as at 30 June 2017

[www.menhaden.com](http://www.menhaden.com)

## Investment Objective

Menhaden Capital PLC (the "Company") seeks to generate long-term shareholder returns, predominantly in the form of capital growth, by investing in businesses and opportunities, irrespective of their size, location or stage of development, delivering or benefiting from the efficient use of energy and resources. Whilst the intention is to pursue an active, non-benchmarked total return strategy, the Company will be cognisant of the positioning of its portfolio against the MSCI World Index (Total Return, Sterling adjusted).

## 10 Largest Holdings at 30 June 2017 (% of total assets)

Name	Total
X-ELIO *	15.1
Airbus	8.2
Terraform Power	6.8
Volkswagen	5.5
Red Electrica	5.0
Safran	5.0
Calvin Capital **	5.0
Brookfield Renewable Energy	4.5
Terraform Global	4.1
Senvion	4.0
<b>Total</b>	<b>63.2</b>

\*investment made through Helios Co-Invest LP

\*\*investment made through KKR Evergreen Co-Invest II LP

## Commentary

During the quarter to 30 June, the Company's NAV per share was up 0.6%, the share price increased 1.6%, while the MSCI World Index (total return, sterling adjusted) gained 0.1%.

Most of the gain in NAV during the quarter came from the public equities component of our portfolio which contributed 1.6%, of which the largest contributors to performance for the quarter were Safran, Senvion and Airbus. There were no detractors of note amongst our public equity positions during the quarter. Our Yield Investments were not significant contributors to the quarter, contributing 0.3% in total (where a 0.5% deduction from **Terraform Power** was offset by a contribution of 0.5% from **Abengoa** following successful completion of its restructuring). The Private Equity segment detracted 0.7% during the quarter.

## Public Equity

**Safran** published solid first quarter results with revenues 3% ahead of company-compiled consensus and the Civil Aftermarket business growing 18%. The unexpected strength in the Civil Aftermarket business was driven by resilience in the value of content per shop visits as well as growing GE90 spares revenues. The company reiterated production targets on all main OE programs, including LEAP. Moreover, the activist campaign by The Children's Investment Fund against the proposed Zodiac acquisition led to better terms for the deal and served to further strengthen Safran's merits to a wider investor base. We believe Safran's growth prospects are very strong due to the company's share of the narrow body engine market and the growing installed base of its engines.

**Senvion**, a German wind turbine manufacturer, has already shown significant progress this year. First quarter financials exhibited 8% growth year over year and disciplined working capital. Two orders from new markets (Ireland and the Czech Republic) came through and significant interest savings were achieved in a recently completed refinancing. We believe that the company remains well positioned for growth given constraints placed on them under previous ownership. It has significant cost cutting opportunities and is trading at a healthy discount to peers.

*The commentary continues on page 3.*

## Portfolio Manager Profile

Menhaden Capital PLC has appointed Frostrow Capital LLP as its Alternative Investment Fund Manager ("AIFM"). The portfolio management services for which the AIFM has overall responsibility are carried out by the Investment Committee, comprising Graham Thomas, Ben Goldsmith, Alexander Vavalidis and Luciano Suana from Menhaden Capital Management LLP ("Menhaden"), who have been seconded to the AIFM for the purpose of performing such activities.

## Biographies

**Graham Thomas** is the non-executive chairman of the Investment Committee. Before co-founding Menhaden, Graham chaired RIT Capital Partners plc's Executive Committee, was a member of its investment committee and had direct responsibility for its private investments. Prior to this Graham was the head of the Standard Bank Group's US\$3 billion Principal Investment Management division, which was established in 2008 under his leadership. Graham is currently a non-executive director of Tamar Energy and Lesmoir-Gordon, Boyle & Co, and is on the investment committee of Apis Partners, a private equity firm.

**Ben Goldsmith** is the Chief Executive Officer of Menhaden. Before co-founding Menhaden, Ben co-founded the WHEB group, one of Europe's leading energy and resource-focused fund investment businesses. Ben is a director of Cavamont Holdings, the Goldsmith family's investment holding vehicle and also chairs the UK Conservative Environment Network.

**Alexander Vavalidis** is an investment manager at Menhaden. Before co-founding Menhaden, Alexander worked at Manzanita Capital, a private equity firm founded by the Fisher family in London focusing on the prestige beauty industry. Before Manzanita Capital, Alexander worked in New York for the Financial Sponsors group at Credit Suisse and for the Illiquids Group at Dresdner Kleinwort in London.

**Luciano Suana** is an investment manager at Menhaden. Before joining Menhaden, Luciano was a Director for Barclays Capital in the Capital Markets division where he ran the credit trading operations for Brazil out of São Paulo. Before Barclays, Luciano was a Director at Dresdner Kleinwort in London. There he focused mainly on Infrastructure, Utilities and Real Estate assets as head of the Illiquids Credit group.

## Investment Policy

The Company's investment objective is pursued through constructing a conviction-driven portfolio consisting primarily of direct listed and unlisted holdings across different asset classes and geographies. The Company invests, either directly or through external funds, in a portfolio that is comprised of three main allocations: listed equity; yield assets; and special situations. The flexibility to invest across asset classes affords the Company two main benefits: 1) It enables construction of a portfolio based on an assessment of market cycles; and 2) It enables investment in all opportunities which benefit from the investment theme. Once substantially invested, it is expected the portfolio will comprise approximately 20 to 25 positions. Typically, the portfolio will not comprise fewer than 20 positions or more than 50 positions. For these purposes, an investment in an external fund is treated as one position.

The portfolio will be predominantly focused on investments in developed markets, though if opportunities that present an attractive risk and reward profile are available in emerging markets then these may also be pursued. While many of the companies forming the portfolio will be headquartered in the UK, USA or Europe, it should be noted that many of those companies will be global in nature so their reporting currency may not reflect their actual geographic or currency exposures. Subject at all times to any applicable investment restrictions contained in the Listing Rules, the Company will not make an investment if it would cause a breach of any of the following limits at the point of investment: 1) no more than 20% of the Company's gross assets may be invested, directly or indirectly through external funds, in the securities of any single entity; and, 2) no more than 20% of the Company's gross assets may be invested in a single external fund.

Menhaden Capital PLC conducts its affairs so that its shares can be recommended by independent financial advisers ("IFAs") to retail private investors. The shares are excluded from the Financial Conduct Authority's ("FCA's") restrictions which apply to non-mainstream investment products because they are shares in a UK-listed investment trust.

## Menhaden Capital PLC

### Asset Allocation Breakdown as at 30 June 2017 (%)

Asset	Total
Public equities	33.8
Yield investments	26.2
Private investments	25.7
Liquidity	14.3
<b>Total</b>	<b>100.0</b>

Source: All portfolio information sourced from Frostrow Capital LLP

### Geographic Breakdown as at 30 June 2017 (%)

Asset	Total
Europe	44.7
US	22.7
UK	8.4
Unquoted UK LPs	5.5
Emerging Markets	4.4
Liquidity	14.3
<b>Total</b>	<b>100.0</b>

Source: All portfolio information sourced from Frostrow Capital LLP

### Standardised Discrete Performance (%)

Percentage Growth	1 month	YTD	1 Year	Since Inception*
NAV	-1.1	+3.2	+9.6	-9.8
Share Price	+4.0	-1.3	+5.6	-34.5
Index ^	-0.2	+5.3	+21.6	+35.6

Source: Morningstar/Frostrow.

^ MSCI World Index (Total Return, Sterling adjusted). The Company pursues an active, non-benchmarked strategy but is cognisant of the positioning and returns of its portfolio against the MSCI World Index.

\*NAV performance calculated after IPO costs. Share price returns based on issue price of 100p.

### Fast Facts

<b>Launch Date</b>	31 July 2015
<b>Annual Management Fee</b>	(payable by the Company) Portfolio Management Fee 1.25% p/a on first £150m of AUM, 1.0% thereafter; AIFM Fee 0.225% p/a up to £150m, 0.20% p/a thereafter up to £500m, 0.175% in excess of £500m.
<b>Performance fee</b>	See Prospectus for details
<b>Ongoing charges*</b>	2.1%
<b>Continuation Vote</b>	At AGM in 2020; every 5 years
<b>Year / Half Year</b>	December / June
<b>Capital Structure</b>	80,000,001 Ordinary Shares of 1p

### Trust Characteristics

<b>Number of Holdings</b>	22
<b>Total Net Assets (£m)</b>	£70.5m
<b>Market Capitalisation (£m)</b>	£52.4m
<b>Dividend Policy</b>	Target 2% per annum dividend yield once the Company's assets are substantially invested
<b>Gearing (AIC basis)</b>	0%
<b>Leverage Gross &amp; Commitment</b>	0%
<b>Share Price (p)</b>	65.50
<b>NAV (p)</b>	88.15
<b>(Discount) / Premium</b>	(25.7%)

### Codes

<b>Sedol</b>	BZ0XWD0
<b>ISIN</b>	GB00BZ0XWD04
<b>Legal Entity Identifier</b>	2138004NTCUZTHFWXS17
<b>Bloomberg</b>	MHN LN
<b>Epic</b>	MHN

\*Calculated at the financial year-end, includes management fees and all other operating expenses.

### How to Contact Us

#### Frostrow Capital LLP

25 Southampton Buildings, London, WC2A 1AL  
Tel.: 0203 0084910  
Fax: 0203 0438889  
Website: www.frostrow.com

#### Grant Challis

Tel.: 0203 0084912  
grant.challis@frostrow.com

#### David Harris

Tel.: 0203 4273835  
david.harris@frostrow.com

This financial promotion is issued by Frostrow Capital LLP which is authorised and regulated by the Financial Conduct Authority ("FCA").

*Continued from page 1..*

**Airbus** results were mixed with a 24% miss at EBIT (adjusted) relative to company compiled consensus. Roughly half of this miss was driven by Airbus Commercial (weaker mix, transition pricing, ramp up costs) with the other half driven by lower revenues in the HQ line. However, free cash flow was better year on year, all driven by working capital. The business possesses significant barriers to entry, a healthy order book and improving margins. It remains our largest public equity position.

We divested positions in Roper Technologies and BorgWarner during the quarter and initiated a position in **Adient**, as set out in our April factsheet.

#### **Private Equity**

Our **X-Elio** position contributed 0.8% in the quarter, largely due to a revaluation of the portfolio.

We also completed our third direct private equity investment in **Perfin Apollo 12**, with a total commitment of approximately £4.4 million, an investment vehicle focused on the development of Brazilian transmission assets, alongside one of the largest public transmission companies in Brazil, Alupar. Brazil is the second largest producer of hydroelectric power in the world, trailing only China, and the country depends on hydroelectricity for more than 75% of its electric power supply. Perfin Apollo 12 participated in the latest round of government auctions for transmission licences and will hold 49% of the equity of each individual transmission asset with Alupar holding the rest. The expected returns for the transmission assets are inflation plus 10-12%. Perfin Apollo 12 also holds a put option that allows it to sell the assets back to Alupar, regardless of performance, at inflation plus 5% nine years after deployment.

The greatest detractor for the period was our stake in **WCP Growth Fund** which lost £1.3 million, a 33% write-down. One portfolio company was written down to zero due to poor first quarter sales and another was sold at below the level that it was marked by the manager.

#### **Outlook**

We remain cautious about public markets and as such hold a higher than normal amount of cash on the balance sheet.

### **Important Information**

Menhaden Capital PLC (the "Company") is a UK investment trust listed on the London Stock Exchange. As this Company may implement a gearing policy, investors should be aware that the share price movement may be more volatile than movements in the price of underlying investments. Past performance is not a guide to future performance. The value of investments and the income from them may fall as well as rise and is not guaranteed. An investor may not get back the original amount invested. Changes in the rates of exchange between currencies may cause the value of investments to fluctuate. Fluctuation in the share price may be particularly marked and the value of an investment may fall suddenly and substantially. There can be no assurance that the Company's investment objective will be achieved and investment results may vary substantially over time. This document is for information purposes only and does not constitute an offer or invitation to purchase shares in the Company and has not been prepared in connection with any such offer or invitation. Investment trust share prices may not fully reflect underlying net asset values. There may be a difference between the prices at which you may purchase ("the offer price") or sell ("the bid price") a share on the stock market which is known as "bid-offer" or "dealing" spread. Net Asset Value per share is calculated in accordance with the guidelines of the Association of Investment Companies. Net assets are stated inclusive of income received. Any opinions on individual stocks are those of the Company's Investment Committee and no reliance should be given on any such views. The views expressed herein do not constitute investment or any other advice and are subject to change. They do not necessarily reflect the views of Frostrow Capital LLP and no assurances are made as to their accuracy. Before investing in an investment company referred to in this document, you should satisfy yourself as to its suitability and the risks involved, and you may wish to consult a financial adviser